Contract Notice for the Request for Proposals

Request for Proposals Works

(Engineering, Procurement and Construction/Turnkey Contract)

(Single-Stage Procedure)

Employer: The Egyptian Holding Company for Silos and Storage (EHCSS)

Project: EU-Kafi – EU Support to Improve Cereal Crops Production in Egypt

Contract Title: Turnkey Contract for the Design, Construction, Manufacturing, Supply, Installation, Commissioning, Training, Start-up and Handover of Five (5) Vertical Farm-Level Silos, Each with a Storage Capacity of 10,000 Metric Tons, Including Grain Handling Facility Systems, at the Following Sites: Shatta, Damietta Governorate; Belbeil, Sharqia Governorate; Etihad, Sharqia Governorate; Zefta, Gharbia Governorate; and Sidi Ghazi, Beheira Governorate, Arab Republic of Egypt.

Country: Arab Republic of Egypt

Grant No.: EU-KAFI Grant 1/2025 (CIG B7A0C5EC82)

RFP No.: EG-EHCSS-EU-KAFI Grant 1/2025 (CIG B7A0C5EC82)-5VFS-RFP-2026

Issued on: 18/10/2026

The Egyptian Holding Company for Silos and Storage (EHCSS) has received financing under the EU-Kafi Programme, co-financed by the European Union and the Italian Agency for Development Cooperation (AICS), toward the cost of the project "EU-Kafi – EU Support to Improve Cereal Crops Production in Egypt," and intends to apply part of the proceeds toward payments under the contract for the design, construction, manufacturing, supply, installation, commissioning, training, start-up and handover of five (5) vertical farm-level silos, each with a storage capacity of 10,000 metric tons, including grain handling facility systems.

The Egyptian Holding Company for Silos and Storage (EHCSS) (hereinafter referred to as the "Employer") hereby invites eligible applicants to submit applications for Prequalification together with their Proposals under the above-mentioned procurement procedure. The Prequalification and Request for Proposals processes shall be conducted concurrently in accordance with the requirements of the procurement documents.

The contract comprises the construction of five (5) vertical farm-level silos, with a total storage capacity of 50,000 metric tons, distributed across five sites in the governorates of Damietta, Sharqia, Gharbia and Beheira, Egypt. The contract shall be implemented on a single-

responsibility turnkey basis in accordance with the requirements and conditions specified in the Request for Proposals (RFP) document.

1. **Procurement Procedure:** The procurement will be conducted through an international competitive procurement procedure using a Request for Proposals combined with a Prequalification process, in accordance with the applicable European Union external-action procurement rules and the Practical Guide to Contract Procedures for EU External Actions (PRAG). Applicants shall be evaluated against the Prequalification criteria and the technical and financial requirements set out in the procurement documents.
2. **Access to Procurement Documents:** Applicants may obtain further information from the Egyptian Holding Company for Silos and Storage (EHCSS), at the contact details provided below, and inspect the procurement documents during official working hours from 08:30 to 15:30 at the address stated below.
3. **Procurement Documents:** The procurement documents are prepared in English. **Submission Requirements:** Applicants shall submit the information and supporting documents required for Prequalification, including evidence of legal status, experience, technical capacity, financial capacity, average annual turnover, cash-flow capacity, access to financial resources, and any other requirements specified in the procurement documents. The Prequalification requirements shall be assessed together with the submitted Proposal in accordance with the evaluation procedures set out in the procurement documents.
4. **Submission Procedure:** Proposals and Prequalification applications shall be prepared and submitted in the format, number of copies and manner prescribed in the RFP document.
5. **Deadline for Submission:** The deadline for submission of Proposals and Prequalification applications shall be **17 December 2026 at 12:00 noon Cairo time**, as stated in the Contract Notice and Instructions to Tenderers. Proposals and applications must be delivered to the address stated below. Electronic submission is not permitted. Late submissions shall be rejected.
6. **Tender Guarantee:** Each Proposal shall be accompanied by a Tender Guarantee in the amount specified in the RFP document, according to the number of lots for which the tenderer submits a Proposal. The Tender Guarantee shall be submitted in the form and under the conditions prescribed in the procurement documents.
7. **Key Qualification Requirements for Each Applicant:** The minimum qualification requirements are summarized below. Applicants must consult the RFP document for the complete requirements and the applicable supporting documentation.

   a. Estimated Cash Flow: Minimum available cash flow, net of the Applicant's other commitments, of **EUR 750,000 for one (1) lot**, increasing proportionally to **EUR 1,500,000 for two (2) lots, EUR 2,250,000 for three (3) lots, EUR 3,000,000 for four (4) lots, and EUR 3,750,000 for five (5) lots**.

   b. Average Annual Construction Turnover: Minimum average annual turnover over the last five (5) years of **EUR 4 million for one (1) lot**, increasing proportionally to **EUR 8 million for two (2) lots, EUR 12 million for three (3) lots, EUR 16 million for four (4) lots, and EUR 20 million for five (5) lots**.

c. Specific Experience: The Applicant must demonstrate successful completion, during the last five (5) years, of at least three (3) similar projects involving storage silos or equivalent electromechanical and steel structure works, meeting either of the following requirements for one (1) lot:

- **Option 1:** Each of the three (3) projects must have a contract value of at least EUR 3 million, with at least one project involving a storage capacity of 10,000 metric tons or more; or
- **Option 2:** The total value of the three (3) projects must be at least EUR 9 million, with at least one project valued at EUR 4 million or more and at least one project involving a storage capacity of 10,000 metric tons or more.

For applications covering two (2) lots, the Applicant must additionally demonstrate at least two (2) similar contracts implemented in parallel, with significant overlap in time. For applications covering three (3) or more lots, at least three (3) similar contracts implemented in parallel must be demonstrated.

8. **Other Qualification Requirements:** Applicants must also satisfy the applicable requirements concerning technical and professional capacity, key personnel, legal eligibility, and other conditions specified in the procurement documents. Failure to meet any mandatory requirement may result in rejection in accordance with the RFP.

Interested parties are advised to consult the procurement documents for the complete requirements concerning eligibility, Prequalification, financial capacity, technical and financial evaluation, Tender Guarantees, submission procedures, and contract conditions.

Address for Submission and Enquiries:

The Egyptian Holding Company for Silos and Storage (EHCSS)
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